Global Reach

- JBS has more than 280 facilities worldwide
- Production platforms and offices on six continents in countries including Brazil, Argentina, Paraguay, Uruguay, Mexico, the United States, Australia and China
- Access to every consumer market in the world
- Employs more than 135,000 global citizens

Today, JBS is:

- The largest beef producer in the world
- The largest processor of leather in the world
- The second largest poultry producer in the world
- The third largest pork producer in the U.S.
- The largest lamb producer in the world

At a glance

JBS USA Beef

Beef Statistics

- 8 Beef Plants
- Total Turnover = $9.3 billion
- 16,600 Beef Employees
- Leading beef processor in the USA
- 21% market share
- 6.8 million cattle processed annually
Our pastures (along with most of the U.S.) need a drink before spring green up.
Beef Plant Options:

- **Green Bay, WI**
  230 miles
  Natives, Holsteins, Cows

- **Plainwell, MI**
  330 miles
  Holsteins, Cows

- **Grand Island, NE**
  480 miles
  Natives
Holstein Feeding
Marketing Options

Small numbers - auctions
Holstein Feeding
Marketing Options

Load lots – 32-36 steers
Direct country sales
Holstein Feeding
Marketing Options

Load lots – 32-36 steers
Delivery Contracts

JBS confirms the purchase from Seller of Holstein steers (each a 'Holstein') in the quantities and subject to the terms and conditions provided in this agreement.

AGREEMENT

1. Purchase Price, Payment and Title.
   (a) The sum of all Holsteins delivered pursuant to this Agreement with a total Delivered Weight at the time of delivery ranging from 4,600 to 4,900 lbs., as determined by JBS, at the time of delivery, and designated as a 'Load Lot' shall be paid in full at the Contract Price.
   (b) Seller shall be responsible for communicating its pricing to JBS, from the options provided by JBS, to enable JBS to determine the appropriate pricing to be paid for the Holsteins delivered. Seller shall be responsible for ensuring that the pricing is set at a competitive level.

2. Inspection and Delivery of the Holsteins.
   (a) Seller shall deliver the Holsteins to JBS during the delivery month as designated by JBS. Holsteins may only be delivered outside the delivery month as authorized by JBS and then subject to Section 4(b).
   (b) Seller shall ensure that all Holsteins are delivered to JBS in the condition specified in this Agreement, and that all required identification, marking, and handling procedures are followed.
   (c) The Holsteins shall be signed off by JBS at the time of arrival at the Delivery Location.

   (a) Seller shall warrant that all Holsteins delivered to JBS will be in the condition specified in this Agreement, and that all required identification, marking, and handling procedures have been followed.
   (b) Seller shall indemnify and hold JBS harmless for any losses or damages resulting from any breach of this Agreement.

4. Other.
   (a) This Agreement shall be governed by the laws of the State of Illinois, and any disputes shall be resolved through arbitration in accordance with the rules of the American Arbitration Association.
   (b) This Agreement may not be assigned or transferred without the prior written consent of JBS.

PLEASE REVIEW:
This Agreement will be executed only upon receipt of your signed copy. Deadline unless previously stated by you or confirmed at your discretion.
Making Your World Stronger
Questions?