

2-2017

Contractual Approaches to Address Geotechnical Uncertainty in Design-Build Public Transportation Projects

Carla Lopez del Puerto
University of Puerto Rico, Mayaguez

Douglas D. Gransberg
Iowa State University, dgran@iastate.edu

Michael C. Loulakis
Capital Project Strategies

Follow this and additional works at: http://lib.dr.iastate.edu/ccee_pubs

 Part of the [Civil Engineering Commons](#), [Construction Engineering and Management Commons](#), and the [Geotechnical Engineering Commons](#)

The complete bibliographic information for this item can be found at http://lib.dr.iastate.edu/ccee_pubs/100. For information on how to cite this item, please visit <http://lib.dr.iastate.edu/howtocite.html>.

1 **CONTRACTUAL APPROACHES TO ADDRESS GEOTECHNICAL**
2 **UNCERTAINTY IN DESIGN-BUILD PUBLIC TRANSPORTATION**
3 **PROJECTS**

4
5 By Carla Lopez del Puerto, PhD, A.M.ASCE¹, Douglas D. Gransberg, PhD, P.E., M. ASCE² and
6 Michael C. Loulakis, Esq., A.M.ASCE³
7

8
9 **ABSTRACT**

10 Geotechnical uncertainty may be the most difficult risk to manage in construction. In Design-
11 Build (DB), where the project's price is fixed before design and in many cases the subsurface
12 investigation is complete, the risk profile is fundamentally changed and the owner must address
13 it. This paper assesses the potential of DB as a tool for addressing geotechnical uncertainty in
14 public transportation projects by comparatively evaluating three successful approaches. The first
15 case study involves the use of a Geotechnical Baseline Report as a subsurface condition risk
16 allocation tool. The second uses unit price pay items inside the larger lump sum contract to share
17 the geotechnical risk with the design-builder. Finally, a "nested DB" landslide repair clause
18 inside a design-bid-build interstate highway contract successfully addressed the post-award
19 potential landslide risk. The paper concludes that each of the contractual management
20 approaches provided an effective means for addressing geotechnical uncertainty in DB public
21 transportation projects.

22 **KEYWORDS:** Geotechnical, risk, design-build, contract formation, procurement.
23

24 ¹ Associate Professor, Department of Civil Engineering, University of Puerto Rico, Mayagüez PR 00681-9000;
25 Email: carla.lopezdelpuerto@upr.edu

26 ² Professor, Department of Civil, Construction, and Environmental Engineering, 494 Town Engineering Building,
27 Ames, Iowa 50011-3232; Email: dgran@iastate.edu

28 ³ President, Capital Project Strategies, LLC; Reston, Virginia, mloulakis@cp-strategies.com

29 INTRODUCTION

30 A thorough geotechnical investigation is typically conducted as part of a transportation project's
31 design process, and it is common practice to prepare a geotechnical design report (GDR) for use
32 in designing subsurface project features such as foundations (WSDOT 2004). The tunneling
33 industry takes the subsurface investigation and analysis to a more detailed level by developing a
34 geotechnical baseline report (GBR) to act as a benchmark against which potential differing site
35 conditions can be compared. It also permits a more equitable sharing of the risk associated with
36 subsurface uncertainty with its contracting community, which is intended to reduce risk-
37 associated contingencies in the bidding process ([Dwyre et al. 2010](#)). Regardless of the amount of
38 sampling, testing and analysis that occurs prior to completing a project's design, the project's
39 owner may still find itself liable for differing site conditions found after construction has
40 commenced, making geotechnical risk management a difficult aspect for projects delivered using
41 traditional design-bid-build (DBB) (Christensen and Meeker 2002). The geotechnical risk profile
42 changes in design-build (DB) project delivery in a manner that potentially drives project success.
43 A DBB project's design is finished before advertising the construction contract, but the design-
44 builder completes both the design and the construction under a single contract in DB. As such,
45 DB project delivery may involve the possibility that the subsurface geotechnical investigation
46 will be undertaken by the DB contractor after executing a fixed price contract. That factor begs
47 the question: how much investigation, if any, should the owner do prior to advertising the DB

48 contract to characterize the geotechnical conditions upon which competing design-build teams
49 will base their proposed price?

50

51 The highway construction industry is a somewhat late entrant into the use of DB project delivery.
52 While public agencies have used it to some degree on vertical projects for at least four decades, it
53 wasn't until the Utah Department of Transportation turned to DB as the only way to accelerate
54 the highway construction required for the 2002 Winter Olympics that the industry saw it as a
55 potential procurement tool (FHWA 2006). A major reason for not using DB until recently relates
56 to the relative physical scales of building projects and highway projects. In building construction
57 contracts, the probability that differing subsurface conditions will impact an architectural project
58 is essentially limited to the building's footprint. However, a highway project's footprint is not
59 only larger in area but also linear in shape, which greatly increases the probability that a differing
60 site condition will be encountered. Add to that the fact that many public utilities are installed in
61 the right of way of the nation's roads and the likelihood that the owner will be exposed to a
62 serious differing site conditions claim greatly increases (Lee et al. 2015).

63 According to a study completed by FHWA, public transportation agencies tend to reserve DB
64 delivery for projects that must conform to an accelerated schedule (FHWA 2006). This shortens
65 the time available for both the owner and the successful DB team to conduct the subsurface
66 investigations/analyses needed to quantify and mitigate the DB project's geotechnical risk.
67 Additionally, the DB contractor is typically obligated to establish a firm fixed price during the
68 bidding process before the design is complete and often before any new subsurface

69 investigations have been undertaken. This forces the design-builder to include contingencies for
70 the risk that the geotechnical design assumptions that were made during the bidding process turn
71 out to be wrong. Those contingencies are paid by the owner whether or not they are actually
72 realized due to the nature of a lump sum construction contract (McLain et al. 2014).

73

74 Additionally, the very physical nature of how a highway project is built adds fuel to the
75 subsurface uncertainty fire because the subsurface construction activities are the first features of
76 work that must be constructed, making them also the first technical features whose design must
77 be completed ([Gransberg and Gad 2014](#)). This issue becomes especially acute when there is a
78 need to release early design work packages for construction before the entire design has been
79 finished. The result is an enormous pressure for the owner's geotechnical engineers to truncate
80 the traditional pre-award subsurface investigation, analysis, and design process to support the
81 accelerated completion of the entire project.

82 An additional issue that the agency must also address is the contracting policy question of how
83 much information should be provided to competing DB teams regarding the character of the
84 geotechnical site conditions in the DB Request for Proposals (RFP) (Blanchard 2007, Dwyre et
85 al. 2010). One school of thought maintains that the more information that is provided, the more
86 likely it is that the design-builder can submit a competitive proposal because the contingencies
87 for geotechnical risk contained in the price proposal can be reduced (Christensen and Meeker
88 2002). Additionally, this may provide the agency with enhanced certainty of expected project
89 cost ([Kim et al. 2009](#)). Another school believes that increasing the amount of subsurface

90 information merely increases the chance that it will be found different during construction,
91 resulting in claims under the contract's differing site conditions clause (Rueda-Benavides and
92 Gransberg 2015). However, because the DB delivery process has proven to be an effective
93 means of compressing project delivery periods to their shortest states (FHWA 2006), there is
94 frequently an incentive for the DOT to start the procurement process before a robust geotechnical
95 program has been performed (Higbee 2004, Kim et al. 2009). All of this creates potential risks
96 to both parties that are not present in a DBB delivery process (WSDOT 2004).

97 Therefore, managing geotechnical risk in DB projects is both important and timely. Given the
98 high level of potential risk, there are public agencies that have sought and found contractual
99 approaches to both manage and mitigate subsurface construction risk. As such, this paper will
100 report how three public transportation agencies successfully leveraged the DB delivery process
101 itself to address geotechnical uncertainty and resolve specific geotechnical issues.

102 **METHODOLOGY**

103 Case study research is best used to conduct an in-depth look at promising procurement processes
104 such as DB (Eisenhardt 1991). Case studies help find the details of the "how and why" aspects
105 for the project of interest. This is especially true for studies that examine a number of different
106 cases (Yin 2008). The research team developed a defensible, repeatable methodology to direct
107 the case study process. A variety of research methods were used, including multiple sources of
108 information, maintaining a chain of evidence, and searching for patterns among the data through
109 data coding (Taylor et al. 2009, Yin 2008). In-depth case study research was essential in this

110 study to obtain the details of how different public agencies used DB project delivery as a risk
111 management tool to address geotechnical uncertainty.

112 The research team developed a structured interview protocol with yes/no questions, checklists,
113 matrices, and open-ended questions. The structured interview protocol facilitated understanding
114 the uniqueness of each case study while having a standard output with which to analyze and
115 conduct cross-case comparisons. Case study project candidates were identified from the
116 literature, and each agency was contacted to identify a knowledgeable individual involved in the
117 project with whom an interview could be arranged. The interview questionnaire was emailed to
118 each interviewee one week before the scheduled interview to permit them time to gather the
119 necessary information and documents for the case study. A copy of each DB project's RFP was
120 requested that included all the applicable the geotechnical design criteria, soil profile
121 information, test reports, etc. that would comprise the information upon which competing
122 design-builders would have to base their proposals.

123 The researchers interviewed the agency's project manager for the Missouri and Montana projects
124 and the DB contractor's project director on the Hawaiian project. The interviews were conducted
125 in person with one researcher acting as the interviewer with a second researcher taking notes.
126 The DB solicitation documents were also reviewed during the interview to ensure that their
127 meaning was fully understood by the research team. After the structured interviews, each agency
128 was furnished a copy of the draft case study reports and asked to verify the accuracy of the
129 information contained in it. The case study details provided in the paper flow directly from the

130 case study structured interviews and are supplemented by additional specifics found about the
131 individual projects from the project documentation and elsewhere in the literature.

132 **Case Study Selection and Demographics**

133 Three case studies were selected for inclusion in this paper to highlight specific geotechnical
134 issues that were addressed by using DB project delivery. It should be noted that they are a
135 portion of a larger study which included a total of seven projects (Gransberg and Loulakis 2011).
136 The case studies represent a cross section of variations in geotechnical uncertainty. The
137 approaches may be generalized to other contracts or circumstances to address geotechnical
138 uncertainty. The following ranges were considered when selecting the case studies found in this
139 paper:

- 140 • Range of project types – roads and bridges
- 141 • Range of project size – small project to large
- 142 • Range of project location – regionally dispersed
- 143 • Range of solicitation type – Invitation for Bids (IFB) to Request for Qualifications
144 (RFQ)/RFP
- 145 • Range of payment provisions – lump sum (LS) to time and materials
- 146 • Range of project cost - \$0.55 million to \$483 million

147 The three cases shown in Table 1 were specifically selected because the agency used DB as a
148 contractual tool to address geotechnical risk, whereas the other four cases in the larger study
149 merely reported the outcomes when differing site conditions were encountered. In others words,

150 the three selected cases represent an agency that recognized the geotechnical risk potential in
 151 each project and then selected a carefully crafted tool to manage the risk using DB project
 152 delivery, presenting a proactive rather than reactive solution. The Table 1 is a summary of the
 153 salient characteristics of three case study projects analyzed in the paper.

154 **TABLE 1. Case Study Project Summary**

Agency	Case Study Project (Value)	Project Type (location)	Geotechnical Risk Management/Mitigation Tool	Payment Provision Type
City & County of Honolulu	Section I - West Oahu/Farmington Highway (\$483 million)	Elevated Commuter Rail Guideway (Honolulu, Hawaii)	Use of GBR as DB contract risk allocation mechanism to mitigate potential contingencies for geotechnical uncertainty during procurement.	Lump Sum
Montana DOT	US Highway 2 Rockfall Mitigation (\$3.0 million)	Rockfall mitigation features (Flathead County, Montana)	Use of a unit price provision to mitigate risk of geotechnical risks that could not be quantified until construction start.	Lump Sum with Unit Price items
Missouri DOT	I-270 – St. Louis County Slide Repair (\$0.55 million)	Emergency landslide remediation on interstate highway (St Louis County, Missouri)	Use of a "nested" DB contract provision in a DBB contract with known geotechnical issues to respond to a major geotechnical risk if it is realized.	Time & Materials

155
 156

157 **CASE STUDY DETAILS AND ANALYSIS**

158 The objective of this section is to portray the breadth and depth of the case study project
 159 population and analyze how DB project delivery was an effective means to provide geotechnical
 160 solutions and manage risk for transportation agencies. The format has been standardized for each
 161 project to enable each project to be compared with all other projects in the sample (Taylor et al.
 162 2009).

163 **West O'ahu/Farrington Highway Guideway Project, Section I—City and County of**
164 **Honolulu, Hawaii (CCH)**

165 This project involved the construction of 6.5 miles of elevated rail guideway resting on columns/
166 piers spaced at roughly 150 ft. This yields approximately 220 column/pier structures that support
167 the elevated guideway. Salient elements of this case study are as follows:

- 168 • Geotechnical Scope: The project included about 220 separate foundations in conditions
169 that included old and recent alluvium, localized areas of coralline deposits, isolated
170 boulders and boulder fields, residual soils, and basalt bedrock. The owner anticipated that
171 drilled shafts would be proposed for the majority of the alignment because they are
172 usually less expensive and equipment and materials are usually readily available. (CCH
173 2008).
- 174 • Rationale for selecting DB project delivery: CCH chose DB project delivery because it
175 wanted to award quickly to capture a drop in construction costs (Petrello 2009) and to
176 allow design optimization by DB Team (Dwyre et al. 2010).
- 177 • Procurement: The project used a typical two-step process, with CCH first issuing an RFQ
178 from which it developed a short list. It then issued an RFP to the members of the short
179 list. The major technical issue that had to be resolved in the development of the RFP was
180 to equitably allocate the risk of differing subsurface conditions. The owner settled on the
181 use of a GBR to mitigate the significant risk of delay and/or cost escalation (Dwyre et al.
182 2010). The owner's geotechnical consultant chose to establish the baselines for each soil
183 type. This was developed using preliminary geotechnical data obtained from a boring

184 program with a spacing of roughly one boring every 1,000 ft. Because the design-builder
 185 had authority to vary the alignment, this particular data set could easily be off the final
 186 alignment. Table 2 provides a summary of the GBR used to quantify the subsurface
 187 material properties risk.

188 Table 2: Geotechnical Baseline Report Baselines (adapted from Dwyer et al 2010)

Parameter	Stratigraphy Baselines	Material Property Baselines
Coralline	Undistributed quantity, not shown on subsurface profile	<ul style="list-style-type: none"> • % -#200 • % stratum depth cemented • Unconfined strength range
Recent Alluvium	Subsurface profile	<ul style="list-style-type: none"> • USCS types • Average shear strength by station reach
Older Alluvium	Subsurface profile	<ul style="list-style-type: none"> • USCS types • Average shear strength by station reach
Cobbles and Boulders	Lengths of foundation in cobble/boulder zone	<ul style="list-style-type: none"> • Thickness ranges of clinker and void zones
Clinker and Voids	Percent of foundations where clinker/voids will be present	<ul style="list-style-type: none"> • Thickness ranges of clinker and void zones
Rock	Subsurface profile line, with upper/lower bounds for planning construction means and methods	<ul style="list-style-type: none"> • Minimum RQD for specified percentage of core run • UCS
Groundwater elevations	Varying groundwater conditions shown on profile	<ul style="list-style-type: none"> • Water table or confined aquifer
USCS = Unified Soil Classification System; UCS=Unconfined compressive strength; RQD = Rock Quality Designation		

189

190 • Quality Management (QM): The agency’s general engineering consultant was responsible
 191 for most of the day-to-day QM tasks. The project also required considerable interaction
 192 between the design-builder and the agency’s consultant. Note that the two-dimensional
 193 Refraction Microtremor (2D ReMi) method was successfully used to map soft soil zones
 194 under the Farrington and the Kamehameha Highways, both of which support high traffic
 195 volumes, without the need to interrupt traffic flow (Sirles and Batchko 2010). This is
 196 example of innovation that was brought to the project by the use of DB project delivery.

- 197 • Summary: The project's award price was 15% less than expected indicating that the use of
198 the GBR as a means to allocate risk was successful. Multiyear DB projects of this
199 magnitude with significant geotechnical risks typically carry large contingencies inside the
200 price proposal (Finley 2010). The CCH actually saved \$87 million. Although it is
201 impossible to know what percentage of the savings is due to lower construction prices, at
202 least some of it must be assigned to a lower design-builder's contingency owing to the
203 well-defined geotechnical risk.

204 **US 2 Rockfall Mitigation Project - Flathead County, Montana DOT (MDT)**

205 This project involved the design and construction of rockfall mitigation measures and slope
206 stabilization along 14 miles of US Highway 2 east of West Glacier, Montana. Traffic control is a
207 major issue on this job because the road provides access to Glacier National Park. Salient
208 elements of this case study are as follows:

- 209 • Geotechnical scope: The project identified six reaches that must be mitigated and two
210 more to be fixed if the contract funding is available. The project includes scaling, draped
211 rockfall protection, trim blasting, and other techniques as may be determined by the design-
212 builder.
- 213 • Rationale for selecting DB project delivery: MDT chose DB project delivery because it
214 appeared to be the best method for sharing the risk of geotechnical uncertainty. The
215 preferred rockfall mitigation method was to scale the rock faces back to a safe angle of
216 repose. However, there is no economical method for determining the angle by any other
217 method than field trial. As a result, completing the design before executing the construction
218 contract carried an unacceptable risk because of the high potential for differing site

219 conditions changes/claims. The project had a fixed budget of \$3.0 million with no
220 contingency. MDT originally looked at using a fixed-price best-proposal best-value (BV)
221 award algorithm (Gransberg and Molenaar 2003). However, MDT's enabling legislation
222 requires it to use an adjusted score award algorithm, which requires the price be divided by
223 the technical score with the lowest adjusted score becoming the BV (MDT 2011). The final
224 alternative was to develop a unit price approach to those pay items that were expected to
225 vary in quantities due to in situ geotechnical conditions and bundle the remaining items
226 into a single lump sum price.

227 • Procurement: The partial unit price method allowed the technical proposal to be scored
228 and did not constrain the competitors to a stipulated price. The RFP included a clause that
229 made it clear that MDT intended to spend the entire budget for this project and get as much
230 work done as possible. A "Best and Final Offer" clause provided a remedy if all initial
231 price proposals exceeded the budget. In essence each responsive competitor would submit a
232 revised proposal that details the scope of work it could complete for the specified budget.
233 MDT would then repeat technical scoring and compute the BV based on the adjusted score.
234 The RFP also explicitly encouraged including alternative technical concepts (ATCs) in the
235 proposal and made it clear that innovation is encouraged in "means and methods, approach
236 to the project, rockfall mitigation techniques, use of new products and new uses for
237 established products." (MDT2011). The project's RFP used the following verbiage to
238 explain how the unit price pay items for the rockfall mitigation work related to the lump
239 sum bid price for the overall design and construction tasks, and Figure 1 is an extract of the
240 project's bid price proposal.

241 “The Bid Price Proposal form will include unit prices for the items indicated, a lump
242 sum price for the remainder of the project scope and the completion date proposed by
243 the Firm. ...Each unit price will be multiplied by the quantity provided by MDT to
244 determine the total amount for each of the unit price items. The Total Lump Sum for
245 the project will be calculated by adding the extended sum of the unit price items with
246 the lump sum amount for the remainder of the project scope. This total lump sum will
247 be the final.” (MDT 2011)

248 Figure 1 Design-Build Bid Price Proposal Form with Unit Price Items. (MDT 2011)

249

- 250 • Quality Management: MDT stayed actively involved in the QM process and shared many
251 of the design and construction quality assurance tasks with the design-builder. This makes
252 sense owing to the need to maximize the amount of work completed for the fixed budget.
253 Joint responsibility also supports the issue that the final design is functionally reliant on
254 trial and error data obtained in the field during actual scaling operations. It also supports
255 the potential decision to reduce the number of reaches mitigated if the quantities overrun on
256 early reaches by ensuring that the agency is actively engaged in verifying the actual angles
257 of repose for the types of rock faces encountered in the field.
- 258 • Summary: MDT’s procurement approach on this project illustrates an alternative for
259 sharing the risk of geotechnical uncertainty on a DB project. “Unit price contracts are used
260 for work where it is not possible to calculate the exact quantity of materials that will be
261 required” (Schexnayder and Mayo 2006). In a lump sum contract, the design-builder bears
262 the entire quantity risk. Unit pricing for specific features of work inside a lump sum DB

263 contract allows the agency to share the risk of the final quantities of work with the
264 contractor and reduce the price. Requiring a lump sum price in a DB contract forces the
265 contractor to bid the worst possible case for those items whose quantities cannot be
266 accurately measured during proposal preparation (Gransberg and Reimer 2009). Thus, it
267 makes sense to use the DB contract payment provisions to address geotechnical uncertainty
268 through unit pricing.

269 **I-270 Slide Repair Project, St. Louis County—Missouri DOT**

270 This project involved the design and construction of temporary shoring needed to protect the
271 interstate traffic as well to allow quick repair of the box culvert after a landslide. Salient
272 elements of this case study are as follows:

- 273 • Geotechnical scope: Temporary shoring was used to allow the slope to be restored with
274 shot rock. The project ultimately designed and built a temporary soil nail wall that had
275 more than 150, 40-ft nails. The design-builder originated this innovative solution to replace
276 MoDOT’s conventional slide plane removal and replacement technique (McLain 2008).
- 277 • Rationale for selecting DB project delivery: MoDOT awarded a DBB project on a
278 conventional project in this location that contained a “nested” DB provision for repair of
279 slides during construction by a prequalified geotechnical specialty subcontractor as
280 required during the contract period. The primary rationale for selecting this form of DB
281 was to reduce the time the roadway is out of commission and to encourage innovative
282 methods to decrease the cost of the slope repair projects.
- 283 • Procurement: The typical MoDOT process to award a low-bid project includes a 10- to 14-
284 week design review period before a construction contract can be advertised if the project

285 costs more than \$1.0 million. Added to this is another 3-week period to award the
286 construction contract. By adding the "nested DB provision" for landslide repairs inside the
287 DBB contract, MoDOT avoided the delays inherent in developing a new contract or the
288 issues of getting waivers to react to an emergency requirement. The nested DB provision
289 required the prime contractor to subcontract this work with a prequalified geotechnical
290 specialty contractor that had previous experience successfully completing MoDOT slide
291 repair and other types of projects.

292 • Quality Management: Because his DB project was constructed inside a larger DBB
293 contract, one would expect MoDOT to approach QA in the same manner that it uses for
294 DBB projects. However, it gave the design-builder the responsibility for QC testing in the
295 same manner as its DB contract procedures.

296 • Summary: The project was completed 120 days after the slide damage occurred. The
297 design took 5 days. These periods compare to an average of 205 days from slide to
298 construction completion and 50 days for design for two similar projects that were procured
299 using DBB (McLain and Shane 2009). The use of the soil nail wall permitted the
300 construction to be completed without closing any lanes on I-270. In a conventional slide
301 plane removal and replacement method, MoDOT would have needed to close at least one
302 lane of traffic throughout construction. Figure 2 shows the damage done by the slide.

303 Figure 2 Interstate Highway 270 landslide damage. (McLain 2008).

304

305 **Analysis of Case Studies**

306 The three cases presented in the previous section represent successful approaches for leveraging
307 DB project delivery to both mitigate and manage geotechnical risk. This runs counter to the
308 conventional wisdom expressed in the literature that DB project delivery should be avoided on
309 projects with high geotechnical uncertainty (Christensen and Meeker 2002, Hoek and Palmieri
310 1998, Scheepbouwer and Humphries 2011). For example, Blanchard (2007) described the
311 Florida DOT's view that projects "with low risk of unforeseen conditions... [and] low
312 possibility for significant change during all phases of work" are good candidates for DB project
313 delivery. Florida DOT also picks projects "that demand an expedited schedule and can be
314 completed earlier," making the issue of unforeseen geotechnical conditions even more important.
315
316 Both the Montana and Missouri projects provided examples of how to embed risk mitigation
317 tools inside the DB contract itself. MDT's use of selected unit pricing permitted it to share the
318 quantity of work risk with the DB contractor and more interestingly, to provide a payment
319 scheme where the total risk was capped by the \$3 million contract ceiling. The idea here was to
320 use every dollar of available to funding to get as much work done as possible by exploiting the
321 contractual mechanisms for over and underruns in actual quantities. Thus, if actual quantities of
322 scaling exceeded the estimated because the actual angle of repose of the scaled surface was less
323 than estimated, MDT would stop the contractor when the total cost hit the budget ceiling. On the
324 other hand if those quantities were less, then MDT could have the contractor continue on the
325 project until it hit the maximum cost. MoDOT's "nested DB clause" inside a DBB project
326 provided it a means to expeditiously repair a landslide if one occurred and when it did, the
327 process was completed in 120 days, nearly three months faster than two previous landslides

328 without the nested clause (McLain 2008). Both MoDOT and MDT anticipated the potential
329 geotechnical risks and provided contractual mechanisms and remedies to mitigate their impact
330 when they were realized.

331 The Honolulu project also anticipated the potential for differing site conditions claims, but
332 instead of adding post-award contractual approaches to address it like the previous two cases, it
333 chose to invest in a more thorough subsurface investigation that resulted in a GBR, which was
334 included in the DB RFP. It also allowed the DB contractor to vary the alignment within the
335 project limits based on post-award investigations that would be made by the successful DB team.
336 The result was a rare amount of detailed information coupled with the explicit authority to
337 deviate from the planned alignment to avoid subsurface conditions that might threaten the
338 integrity of the contractor's proposed lump sum price. The fact that the project was awarded at a
339 level of 15% below the engineer's estimate is testimony to the success of this contractual
340 approach to managing geotechnical risk during the pre-award phase of DB procurement.

341

342 Not all DB projects have had such a prescient group of agency project delivery teams. The
343 University Link Light Rail Project (U-Link) in Seattle, Washington provides an interesting
344 contrast to the Honolulu transit project. This project however primarily consisted of a tunnel
345 under Seattle's Portage Bay. An extensive risk management workshop was conducted during the
346 preparation of the project's DB RFP, which resulted in the preparation of an interpretive GBR.
347 The GBR was incorporated in the RFP, and the agency asked competing design-builders to
348 provide "suggestions about equitable ways to share [geotechnical] uncertainty" (Clark and Borst
349 2002). One issue that arose during the outreach was a need for clarifying the "working definition

350 of what material deviations from the GBR would constitute a differing site condition, upon
351 which claims by the contractor would be addressed" (Clark and Borst 2002). After gaining a
352 better understanding of how industry viewed the geotechnical risk profile, the owner settled on
353 an approach that required each proposer to address in its proposal a series of "risk statements" by
354 detailing its plan for addressing each specific risk via its preferred means and methods. The
355 result was an unexpectedly large amount of effort that had to be invested in reviewing and
356 evaluating the risk statement responses and as the evaluation panel looked at the risk statements,
357 "more risks were recognized" (Clark and Borst 2002). In the end, the DB contract was
358 terminated in 2001 and a decision was made to repackage and re-bid it.

359

360 The U-Link project is an example of an agency that recognized the need for geotechnical risk
361 management, but in spite of making a valiant effort to develop a mechanism to share it, was
362 unable to create an approach that filled the need and in the final analysis, one must infer that the
363 project was not a good candidate for DB project delivery. This inference is borne out by the fact
364 that portions of the project was eventually completed in 2013 using General Contractor/
365 Construction Manager (GC/CM) (Sound 2015). GC/CM (also known as CMGC or CM-at-Risk)
366 a project delivery method where the contractor participates in the preconstruction design and
367 planning but is not responsible for the completion of the final design. Additionally, the final
368 construction cost is negotiated rather than competitively bid, which allows the agency to literally
369 negotiate the risk allocation with the contractor before fixing the price (West et al. 2012).

370 **SUMMARY AND RECOMMENDATIONS**

371 Two primary conclusions are supported by the case study analysis and the approaches may be
372 generalized to other contracts or circumstances. First, the decision to use DB project delivery for
373 a project with greater than normal geotechnical uncertainty, like the Honolulu Guideway, cannot
374 be made arbitrarily. The accelerated nature of DB not only shifts the geotechnical design
375 responsibility to the DB contractor but it also greatly heightens the pressure to complete the
376 geotechnical investigation and design tasks as quickly as practical to permit the start of early
377 construction activities. The second conclusion is that DB project delivery can actually be used as
378 a tool to mitigate the risk and facilitate the speedy resolution of geotechnical issues as was shown
379 in the Missouri landslide.

380 The rest of the conclusions are project specific conclusions, highlighting how DB project
381 delivery was used to resolve specific geotechnical challenges and general conclusions that focus
382 on the effectiveness of using DB project delivery as a means to resolve geotechnical issues.

383 The following project specific conclusions can be drawn from the case study analyses:

- 384 • Investing the resources to prepare a GBR for a projects with a known high level of
385 geotechnical variation provides a means to not only reduce the contingencies that must be
386 included in a DB procurement but also provides an effective means to quantify differing
387 site conditions if they are encountered.
- 388 • The use of selective unit pricing provides an effective means for managing geotechnical
389 quantity risk.
- 390 • The use of a "nested" DB provision that requires a prequalified geotechnical specialty
391 subcontractor to be a member of the team on a project with known geotechnical issues

392 provides an innovative solution to reduce response time to geotechnical issues
393 unexpectedly arising during DBB project execution.

394 • O'ahu Elevated Guideway Project: The use of a GBR as a means to allocate subsurface
395 condition risk appeared to result in cost savings for CCH.

396 • US 2 Rockfall Mitigation Project: The use of unit price pay items for the uncertain features
397 of the scope allowed MDT to get as much rockfall mitigation completed as possible for the
398 available funding. This was particularly significant because this project had a fixed price
399 and had to be delivered without a contingency for differing site conditions.

400 • I-270 Slide Repair Project: DB project delivery permitted MoDOT to complete an
401 emergency slide repair on the I-275 project in significantly less time than two previous
402 DBB slide repair projects.

403

404 **Limitations and Recommendations for Future Research**

405 The study reported in this paper has found a number of interesting conclusions based on the
406 rigorous analysis of three case studies. The conclusions are only applicable to the cases
407 themselves and cannot be reliably generalized to all DB projects. Nevertheless, they do furnish a
408 set of promising approaches for utilizing DB project delivery to address geotechnical risk and
409 given the appropriate authority as well as the support by the requisite members of the agency
410 chain of command provide a decent starting point for resolving individual geotechnical risk
411 issues. Obviously, attempting to insert a "nested DB clause" into a DBB contract is an action that
412 will require review and approval as well as the statutory authority to use DB. That being said, the
413 three cases reported in this paper serve as an example of innovative approaches developed by

414 agency professionals to manage the differing site conditions in a manner that keeps it from
415 devastating a construction budget if the worst possible case is actually realized.

416 The above discussion leads to a recommendation that a larger, more comprehensive study of
417 successful geotechnical risk management efforts be conducted to identify effective practices that
418 can be generalized nationally. The output of that research would probably take the form of
419 guidelines promulgated by a national sponsor such as the Federal Highway Administration or the
420 American Association of State Highway and Transportation Officials.

421 **ACKNOWLEDGEMENTS**

422 The authors would like to thank the National Cooperative Highway Research Program for its
423 financial support on this project. We also offer personal thanks to the Missouri and Montana
424 Departments of Transportation and the City and County of Honolulu for their assistance.

425

426

427

428 **REFERENCES**

429 Blanchard, B. (2007). "Design-build lessons learned Florida DOT." *Proc., Louisiana*
430 *Transportation Engineering Conf.*, Baton Rouge, LA, 6–14.

431 Christensen, M.R., and Meeker, L.E. (2002). "Design-build projects – lessons learned from the
432 contractor's perspective." *Proc., American Railway Engineering and Maintenance-of-Way*
433 *Association*, Lanham, MD, 1-14.

Lopez del Puerto, C., Gransberg, D.D., and Loulakis, M.C., "Contractual Approaches To Address Geotechnical Uncertainty In Design-Build Projects," *Journal of Legal Affairs and Dispute Resolution in Engineering and Construction*, 10.1061/(ASCE)LA.1943-4170.0000202 , 04516010. 2016.

- 434 City and County of Honolulu (CCH), (2008). "Honolulu high-capacity transit corridor project
435 draft environmental impact statement: appendix c – construction process." City and County of
436 Honolulu, HI, 2-9.
- 437 Dwyre, E.M., Batchko, Z., and Castelli, R.J. (2010). "Geotechnical baseline reports for
438 foundation projects." *Proc., GeoFlorida 2010: Advances in Analysis, Modeling & Design (GSP*
439 *199)*, Orlando, FL, 1-10.
- 440 Eisenhardt, K. M. (1991). "Better stories and better constructs: the case for rigor and
441 comparative logic." *Academy of Management Review*, 16(3), 620–627.
- 442 Federal Highway Administration (FHWA). (2006). "Design-Build effectiveness study."
443 <<http://www.fhwa.dot.gov/reports/designbuild/designbuild0.htm>> (August 30, 2015).
- 444 Finley, R.C. (2011). "What does contingency mean to you?" *Design-Build Contractor*
445 *Contingency Planning*. <<http://www.slaterandson.com/page/article.php>> (June 16, 2015).
- 446 Gransberg, D. D., and Gad, G. (2014). "Geotechnical requirements in the design-build selection
447 process," *Transportation Research Record: Journal of the Transportation Research Board*, 2408
448 (-1), 26–33.
- 449 Gransberg, D.D. and Riemer, C. (2009). "Impact of inaccurate engineer's estimated quantities on
450 unit price contracts." *Journal of Construction Engineering and Management*,
451 10.1061/(ASCE)CO.1943-7862.0000084, 1138-1145.
- 452 Gransberg, D.D. and Molenaar, K.R. (2003). "A synthesis of public design-build source
453 selection methods." *Journal of Construction Procurement*, 9(2), 40-51.
- 454 Gransberg D.D. and M.C. Loulakis. (2012). "NCHRP Synthesis 429: Geotechnical information
455 practices in design-build projects." *Transportation Research Board of the National Academies*.
456 Washington, D.C.
- 457 Higbee, J.B., (2004). "Geotechnical issues with large design–build highway projects."
458 *Transportation Research Record: Journal of Transportation Research Board*, (1868), 147-153.
- 459 Hoek, E. and Palmieri, A., (1998). "Geotechnical risks on large civil engineering projects."
460 *Keynote address for Theme I – International Association of Engineering Geologists Congress*,
461 *Vancouver, Canada*, 1-12.
- 462 Kim, K.J., Kreider, C.A., and Valiquette, M.D. (2009). "North Carolina department of
463 transportation's practice and experience with design–build contracts geotechnical perspective."
464 *Transportation Research Record: Journal of the Transportation Research Board*, (2116), 47-52.

Lopez del Puerto, C., Gransberg, D.D., and Loulakis, M.C., "Contractual Approaches To Address Geotechnical Uncertainty In Design-Build Projects," *Journal of Legal Affairs and Dispute Resolution in Engineering and Construction*, 10.1061/(ASCE)LA.1943-4170.0000202 , 04516010. 2016.

- 465 Lee, M., Rueda-Benavides, J. A., and Gransberg, D. D. (2015). "Utility Management System
466 Cost and Time Benefits and Implications from the Local Agency Perspective." *Journal of*
467 *Infrastructure Systems*, 10.1061/(ASCE)IS.1943-555X.0000269, 1–7.
- 468 McLain, K.W. (2008). "Design-build procurement process for slope repairs and slope
469 stabilization projects for roadways on the Missouri state system." Master's Thesis, Iowa State
470 University, Ames, IA.
- 471 McLain K.W., Gransberg, D.D., and Loulakis, M.A. (2014). "Design-build geotechnical risk
472 mitigation tools." *Australasian Journal of Construction Economics and Building*, 14(12), 1-19.
- 473 Miller, M.C., Rueda-Benavides, J.A., and Gransberg, D.D. (2015). "Applying social return on
474 investment to risk-based transportation asset management plans in low volume bridges."
475 *Transportation Research Record: Journal of Transportation Research Board*, (2473), 75-82.
- 476 Montana Department of Transportation (MDT) (2011). "Design-build request for proposal us 2 –
477 rockfall mitigation, Flathead County." Project # SFCN 1-2(169)154, Montana Department of
478 Transportation, Helena, MT.
- 479 Petrello, R. (2009). "Kiewit wins \$483M Oahu rail contract." *Pacific Business News*.
480 <<http://www.bizjournals.com/pacific/stories/2009/10/19/daily32.html>> (June 16, 2015).
- 481 Rueda-Benavides, J.A., and Gransberg, D.D. (2014). "Indefinite delivery/indefinite quantity
482 contracting: a case study analysis." *Transportation Research Record: Journal of Transportation*
483 *Research Board*, (2408), 17-25.
- 484 Scheepbouwer, E., and Humphries, A.B., (2011). "Transition in Adopting Project Delivery
485 Method with Early Contractor Involvement." *Transportation Research Record: Journal of the*
486 *Transportation Research Board*, (2228), 44–50.
- 487 Schexnayder, C. J., and Mayo, R. (2004). *Construction management fundamentals*, McGraw-
488 Hill, New York, 282–283.
- 489 Sirles, P. C. and Batchko, Z. (2010). "Mapping soft soil zones and top-of-bedrock beneath high-
490 traffic areas in Honolulu using 2D ReMi," *Proc., GeoFlorida 2010: Advances in Analysis,*
491 *Modeling & Design (GSP 199)*, West Palm Beach, FL, 900-909.
- 492 Sound Transit. (2015). "Progress Report Link Light Rail Program."
493 <http://www.soundtransit.org/sites/default/files/2015_Q1_LinkLightRail.pdf> (February 6,
494 2016).

Final approved manuscript. Published as:

Lopez del Puerto, C., Gransberg, D.D., and Loulakis, M.C., "Contractual Approaches To Address Geotechnical Uncertainty In Design-Build Projects," *Journal of Legal Affairs and Dispute Resolution in Engineering and Construction*, 10.1061/(ASCE)LA.1943-4170.0000202 , 04516010. 2016.

495 [Taylor, J., Dossick, C., and Garvin, M. \(2009\). "Constructing research with case studies." *Proc.,*](#)
496 [*Construction Research Congress 2009*, Seattle, WA, 1469–1478.](#)

497 Washington State Department of Transportation (WSDOT). (2004). "Guidebook for design-build
498 highway project development." Olympia, WA.

499 [West, N., Gransberg, D.D., and McMinimee, J. \(2012\). "Effective tools for projects delivered](#)
500 [using the construction manager/general contractor method." *Transportation Research Record:*](#)
501 [*Journal of the Transportation Research Board*, \(2268\), 33-42.](#)

502 [Yin, R. \(2008\). *Case study research: design and methods*, Sage Publications, New York.](#)

503

504