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# The Impact of Hair on African American Women's Collective Identity Formation

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# The Impact of Hair on African American Women's Collective Identity Formation

## **Abstract**

The Black Pride and Power Movements of the 1960s and 1970s changed the aesthetic of the larger African American community, promoting self-affirmation and reclaiming African pride. As individuals engaged in the movement, they began to internalize new meanings and understandings of themselves, leading to self-transformation and collective identity that promoted the specific political ideology and agenda of the group. In this research, the lived experiences of African American women who were emerging adults (ages 18–25) during the Civil Rights Movement from 1960 to 1974 were examined, through in-depth interviews, to understand their experiences with wearing natural hairstyles during this time. Seven participants highlighted how wearing natural hair was used in the three dimensions of collective identity formation: boundaries, consciousness, and negotiation. Participants' counterhegemonic use of appearance constructed, created, and negotiated a collective identity that was aligned with demonstration for racial equality of African Americans.

## **Keywords**

cultural values, dress, ethnicity, gender, hair, social identity, social values, women, pride, activism

## **Disciplines**

Family, Life Course, and Society | Fashion Design | Fiber, Textile, and Weaving Arts | Gender and Sexuality

## **Comments**

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## 1           **The Impact of Hair on African American Women’s Collective Identity Formation**

2           During the Black Pride Movement, African Americans’ newly adopted styles became a  
3 visual symbol of resistance and represented a commitment to the racial equality movements of  
4 the time. The Civil Rights Movement brought to the forefront enhanced interest and concern for  
5 cultural elements of individuals and their communities (Taylor & Whittier, 1992). Individuals  
6 within the Black Pride and Black Power Movement used conscious, overt, and subtle actions to  
7 construct a collective identity (Kuumba & Ajanaku, 1998; Mercer, 1991). Specifically, “a  
8 diverse range of strategies and ideologies [that] were linked by the common tendencies towards  
9 political, economic, and cultural liberation of people of African descent” (Kuumba & Ajanaku,  
10 1998, p. 229). In this vein, the use of hair by African American women during the period can be  
11 investigated as a form of activism, both visibly and symbolically. For African Americans,  
12 historically and contemporarily, hair has acted as a “means of representing themselves and  
13 negotiating their place in the world” (Jacobs-Huey, 2006, p. 4). Black hair is an expressive  
14 element of appearance and the body that offers insights into the individual and the collective  
15 culture.

16           Historically in the United States, a cultural preference for Eurocentric features deemed as  
17 beautiful has dominated values of appearance. As race was often tied to biological aspects,  
18 elements such as hair and skin were politicized and given negative or positive connotations and  
19 meanings, which were often internalized socially and psychologically (Mercer, 1991). For  
20 African Americans and other marginalized groups, adherence to dominant standards was often  
21 employed to avoid persecution and to “fit in” thus attempting to increase social mobility  
22 (Walker, 2007). African Americans implemented numerous strategies to move beyond the  
23 prejudice, discrimination, and oppression they faced from the dominant society, including

24 changing their physical features, particularly those of skin color and hair texture, to follow  
25 mainstream values (Gill, 2001; Johnson, Lennon, & Rudd, 2014). Adherence to these aesthetics  
26 was largely upheld by African Americans and the Black beauty industry until the early 1960s  
27 (Byrd & Tharps, 2014). During the 1960s, styles such as the afro were used as a point of  
28 liberation from White-dominated beauty culture. The use of hair and appearance that physically  
29 and metaphorically linked African Americans to Africa facilitated a counter-hegemonic process,  
30 which helped redefine cultural aesthetics both within and outside of the Black community  
31 (Mercer, 1991).

32         While research regarding the use of African-inspired textiles, garments, and symbols  
33 during the Civil Rights era is rich, there is less examination of African American's daily  
34 experiences during this time. An important element of appearance, African American hair has  
35 held a long history of cultural pride and significance (Rooks, 1996). Because African American  
36 hair holds a strong relationship to cultural meanings and societal values, it provides an  
37 opportunity to examine the larger society's effect on a wearer's decisions and behaviors (Walker,  
38 2007). Specifically, the researchers sought to understand how African American women  
39 perceived their hair choices in creating and negotiating their collective identity during the Civil  
40 Rights and Black Pride Movements.

41         The position of African American women as members of two marginalized groups, both  
42 racial and gender oppressed identities within dominant society, offers "a powerful lens through  
43 which to evaluate society and a base from which to change it" (Brooks, 2007, p. 63). Examining  
44 the lived experiences of African American women's everyday choices is not widely covered  
45 within historical contexts of political engagement. Although the political aspects of the Civil  
46 Rights Movement and some of the powerful figures involved, such as Angela Davis, an early

47 1970's icon of Black female militancy, and "epitome of a Black woman gone bad," have been  
48 researched extensively; the understanding of the movement's broader impact and the role of  
49 African American women has not (Johnson, 2012, p. 18). Furthermore, the use of appearance as  
50 a symbol of societal change, demonstrates the importance of dress behaviors in our society. As a  
51 remedy to the misrepresentation and exclusion of African American women, this research offers  
52 an opportunity to learn from seven women's stories to help inform the history of the period and  
53 the people who lived within it.

## 54 **Literature Review**

### 55 **Culture and Collective Identity**

56 The examination of contemporary social movements through new social movement  
57 theory, explores the social, psychological, and cultural foundations of movements (Whittier,  
58 1997). Moving beyond large-scale, conventional movements, such as labor disputes in the early  
59 twentieth century, new social movement theory includes the everyday actions of individuals,  
60 particularly those with similar ideals and goals (Hunt & Benford, 2004). These individuals often  
61 informally arrange into groups that hold many shared ideals. Through action, the "members'  
62 common interests, experiences, and solidarity" form which helps to create a collective identity  
63 (Taylor & Whittier, 1992, p. 105). As individuals engage in the social movement, they  
64 internalize new meanings and understandings of themselves, often marked by appearance,  
65 creating a collective identity based on the group's political ideology and agenda (Whittier, 1997).

66 Collective identity serves to connect the individual with the larger social movement.  
67 Whittier (1997) discusses social movements as "clusters of organizations, overlapping networks,  
68 and individuals that share goals and are bound together by a collective identity and cultural  
69 events" (p. 761). Individuals can mold their identities to fit within a collective identity (Hunt &

70 Benford, 2004). The construction of a political version of self can align with a collective vision,  
71 thus the ideology behind the movement is promoted and put into action. Together, like-minded  
72 individuals can work in opposition of the dominant viewpoint and internalize collective values  
73 that push the movement forward (Kuumba & Ajanaku, 1998). Individuals that form into a  
74 collective are created, developed, and changed throughout the course of the movement, reflecting  
75 the thoughts and activism of the group (Taylor & Whittier, 1992). As politics and structures shift,  
76 opportunities are presented for new groups of people to create change in society.

77         For the African American community, Civil Rights reforms from 1954 to 1965 sparked  
78 what would become the Black Power Movement from 1966 to 1974 (Wilson, 2013). Imagery of  
79 the Civil Rights Movement began to shift from efforts pursued by Dr. Martin Luther King Jr. to  
80 those put forth by Black Nationalists, such as the Black Panther Party. The rhetoric of the  
81 movement widened in scope from non-violent aspirations for equality and integration to more  
82 militant demands for equity and separation. A key leader in the movement Stokely Carmichael  
83 became a pro-Black activist in the Power Movement, popularizing the phrase, “Black Power”  
84 (Walker, 2007). In addition to the more radical political stance, a moderate sentiment of “Black  
85 is Beautiful” was widely adopted and became heavily popularized both within and outside of  
86 African American communities (Freeland, 2009; Wilson, 2013). In this way the Black Power  
87 Movement differed from the initial non-violent approach to the Civil Rights Movement. This  
88 example provides evidence of how, through collective action, the stage was set for new groups of  
89 individuals to move the cause forward (Kuumba & Ajanaku, 1998).

90         In contemporary movements the collective’s action is rooted in “cultural symbols [that]  
91 emerge and serve as representations and conduits for the social movement ideas and  
92 philosophies” (Kuumba & Ajanaku, 1998, p. 229). Culture holds a duality, in that it can help to

93 promote oppressive values, but can also be a source of resistance and liberation (hooks, 1991). A  
94 culture of resistance is often used by those who are marginalized. This culture of resistance  
95 operates under a set of combined values, beliefs, and practices that lessens the effects of  
96 oppression and differentiates itself from dominant culture. The efforts of many African  
97 Americans to distance themselves from White dominance in their beauty and appearance  
98 practices presented a new way of combating racial inequality during the 1960s and 1970s  
99 (Mercer, 1991).

### 100 **African American Hair as Collective**

101         The rejection of dominant culture is typically a beginning stage in a resistance movement  
102 (Kuumba & Ajanaku, 1998). For groups that have been historically marginalized, oppositional  
103 identity and appearance often mirrors their indigenous culture. For example, for African  
104 Americans, negative stigma surrounding characteristically African physical features was used as  
105 a divisive tool during slavery (Mercer, 1991; Sanders, 2011). In an effort to suppress Africaness  
106 post-slavery, the Black beauty industry developed and centered on techniques and products that  
107 emulated European-White beauty standards. As African Americans fought for equality and civil  
108 rights, there was enhanced recognition of looking towards traditional African culture as a source  
109 of pride and strength. In the Black Pride and Power Movements, African Americans rejected, in  
110 part, White dominance and reclaimed African pride. The Black Pride stance held the idea that it  
111 was important to embrace everything about being Black and the culture instead of trying to adopt  
112 mainstream values, ideas, and traditions (Mercer, 1991). For that time, the natural, or afro, was  
113 widely adopted and provided an example of “culturally contextualized everyday resistance”  
114 (Kuumba & Ajanaku, 1998, p. 227).

115           The afro or natural style came to symbolize collective identities rooted in Black Pride and  
116 other counterhegemonic efforts. For some, these natural hairstyles were used to signify ideals  
117 related to racial equality and publicize individuals' political stance by linking their aesthetics to  
118 African heritage. Eventually, the adoption of Black aesthetics was as much a part of the  
119 movement as protesting or boycotting. It was the embrace of everything Black and the  
120 reclaiming of African heritage (Byrd & Tharps, 2014).

121           Thus, the cultural expression of hair was incorporated into efforts for racial equality and  
122 self-determination. Natural hair helped to inform the collective identity, assisting the  
123 continuation of the larger equal rights movement (Mercer, 1991). Symbolically, for the African  
124 American community as a whole, hair choices represented a resistance to hegemony and  
125 commitment to racial equality. By 1969, the number of sympathizers of the Black Pride  
126 Movement increased. The dialogue of Black Pride was the less extreme option to that of the  
127 more radical Black Power, which denounced all forms of non-Black consumerism and capitalism  
128 and became synonymous with the Black Panther Party. The aesthetics of the Party asserted that  
129 by straightening hair and using skin lightening cream, Black culture was rejected out of shame  
130 (Hohle, 2013). Because of its seemingly radical association, the afro was illustrative of a political  
131 stance.

132           Pride in African heritage extended from learning native languages and histories, to taking  
133 part in cultural aspects like dress and even food, which seemed less threatening than the  
134 supposed violent Power Movement portrayed in the mass media (Walker, 2007). This was  
135 evident in the evolution of acceptance of natural hairstyles as a popular modern style versus a  
136 political expression. As the afro was more widely worn, it also became more commercialized  
137 with beauty products to achieve the style, ad campaigns, and other popular culture usage.



138 Eventually, the progress of the movement and commonness of the hairstyle transitioned the afro  
139 from overtly political to a fashionable trend (Mercer, 1991).

#### 140 **Collective Construction**

141 Taylor and Whittier (1992) identify three factors that create collective identity in social  
142 movements: 1) boundaries to differentiate the challenging group from the dominant; 2)  
143 developed consciousness that presents and defines the challenging group's social position; and 3)  
144 negotiation of meaning, symbols, and actions used by the challenging group to resist and  
145 reconstruct dominant systems. Each factor of collective identity creation is "analytically  
146 distinct," but occurs simultaneously and in connection, as the individual develops a political  
147 position and their collective identity within a group is formed (Hunt & Benford, 2004, p. 442).  
148 Boundaries mark differences between the collective and the dominant. Through activism and  
149 organization, the collective redefines the boundaries of marginality as a site for resistance  
150 (hooks, 1991; Taylor & Whittier, 1992). Consciousness within the group and its members is  
151 created as they visualize shared values, missions, and beliefs that resist dominant ways of  
152 thinking, knowing, and doing. Movement goals and activities are justified through this common  
153 set of interests. Throughout the construction of the collective identity, negotiations of everyday  
154 politically-based actions are carried out to undermine the dominant and advocate for justice  
155 (Taylor & Whittier, 1992). Lastly, actions of negotiation can include challenging the norm,  
156 overcoming self-hatred, and demanding fair treatment (Kuumba & Ajanaku, 1998).

157 The Black Pride and Power Movements politicized the everyday lives of Black people  
158 and their objectification by dominant power, drawing attention to the boundaries between Black  
159 and White positions in society (Kuumba & Ajanaku, 1998; Mercer, 1991). The embrace of a pro-  
160 Black rhetoric and surrounding activism brought forth new values and perspectives in relation to

161 racial equality and ultimately increased awareness in the Black experience. The development of  
162 the resistance was expanded by negotiating the use of everyday forms of activism to promote  
163 civil rights.

164 As mentioned, movements during this particular period held easily observable practices  
165 of presentation that exhibited collective ideology. For example, other appearance aspects that  
166 were used to symbolize liberation and resistance by subcultures included hippies with long hair,  
167 and leather worn by motorcycle club members and other rebellious youth groups (Mercer, 1991).  
168 However, there is little scholarly examination of how intersectional identities held by individuals  
169 within collective movements inform, impact and shape their appearance practices. By exploring  
170 the individuals' experiences with appearance, specifically hair, as it relates to collective identity  
171 display and the development of a shared ideology we gain a more in-depth understanding of  
172 social movements and those involved.

## 173 **Methods**

### 174 **Participants**

175 A purposeful sampling method was used to recruit participants that met demographic  
176 criteria of age (being between 18-25 years old during the years 1960-1974), gender (women),  
177 and ethnicity (African American). The specific movement years of 1960-1974 were chosen to  
178 highlight events of heightened activity from the sit-ins in North Carolina occurring in 1960 to the  
179 popularization of the afro in the 1974 movie *Foxy Brown*. The perspectives of the women  
180 constituted a political and generational cohort, where they experienced similar events and  
181 perspectives of the movement at around the same age in their lives, sharing similar viewpoints on  
182 the movement based on the context of the time period in which they lived (Whittier, 1997). Data  
183 collection began with an initial participant, who provided potential women within a large,

184 Midwestern University and surrounding community that fit the study population. Through  
185 snowball sampling, prospective interviewees were contacted by email or phone to participate.  
186 Purposeful sampling and snowball sampling concentrated the participants' experiences, which  
187 was appropriate for the scope of this research.

188 "Place Table 1 about here."

189 A total of seven women who were between the ages of 18 and 25 years old during the  
190 years 1960-1974 participated in the study. Over half of the participants (n=4) had attained a  
191 Doctorate degree, with the remainder (n=3) earning a Master's. Six of the participants, held a  
192 professional career in higher education. At the time of the study, three of the participants (43%)  
193 were retired. Participants lived or were originally from the Pacific, North and Southeast, and  
194 Midwest regions, with only one growing up within close distance to the university community  
195 where the study took place. Each of the participants moved to the university community for  
196 career or educational advancement of themselves or their spouses.

### 197 **Data Collection**

198 Participants completed an in-depth three-part, semi-structured interview series. Each  
199 interview concentrated on the themes of: 1) hair history throughout their lives (i.e., "tell me  
200 about your hair history from childhood to now."); 2) details of experiences during the Civil  
201 Rights Movement years 1960-74, (i.e., "how did you wear your hair during 1960-74?"); and 3)  
202 meaning of hairstyle choices in the participant's life (i.e., "how have you come to understand  
203 your hair in your life?"). This interview format allowed both the researcher and the participant  
204 "to explore the participant's experience, place it in context, and reflect on its meaning"  
205 (Seidman, 2013, p. 20). The goal of this research was to give voice to the lived experiences of  
206 African American women and their experiences with their hair. By focusing on the women's

207 stories, insight into the details of everyday experiences of the participants and their sense of self  
208 was gained. The researchers attempted to remove personal bias by designing a study that allowed  
209 the participants to speak freely of their experiences through a semi-structured interview.

210 Clarification of any misunderstandings in data analysis was resolved by allowing the women an  
211 opportunity to review the transcriptions of the interviews, and using the participants' own words  
212 to illustrate findings (Esterberg, 2002).

213         Each interview lasted approximately 90 minutes, creating over 30 hours of recorded data.

214 No compensation was offered to participants in exchange for sharing their experiences.

215 Interviews took place in private locations throughout the university, participant homes, and local  
216 businesses. The researchers invited participants to provide photographs that would illustrate their  
217 hairstyles throughout their lives to guide the interview and discussion and in order to corroborate  
218 the interview data. Participants were provided pseudonyms during interview transcription to  
219 maintain confidentiality and anonymity in accordance with institutional review board approval.

## 220 **Data Analysis**

221         Interviews were transcribed verbatim by the researchers and a paid transcriptionist. Each  
222 transcript was analyzed and coded independently by the authors. Notes and themes were shared  
223 among authors in regard to each transcript as well as in constant comparison to the whole set for  
224 frequency, salience, and relationship to one another. The interpretation of the individual  
225 experiences was examined through the “‘situatedness’ of each finite observer [or participant] in a  
226 socio-political, historical context to challenge the plausibility of claims” from their perspective  
227 (Hawkesworth, 1989, p. 536). The researchers then worked together to compare, contrast, and  
228 evaluate emergent themes, in an iterative back-and-forth process (Spiggle, 1994). Significant  
229 statements from each theme were extracted to help describe the participants' lived experiences.



**253 Boundaries: Black Love and Liberation**

254 Boundaries are often created by dominant groups in social, political, economic, and  
255 cultural aspects of society, to differentiate those who belong and those who do not. As a  
256 resistance group begins to define itself, it does so in contrast to the dominant identity, affirming  
257 that which is unique to the collective's characteristics (Taylor & Whittier, 1992). Boundary  
258 demarcation is a vital element of collective identity construction (Hunt & Benford, 2004).  
259 Participants discussed the popularization of Black as beautiful and corresponding emergence in  
260 Black culture that framed their challenge of dominant appearance standards as they adopted  
261 natural styles.

262 The presentation of Black Power ideology, which activated Black as beautiful and Black  
263 Pride was described positively by the women. Each of the participants recounted the impact of  
264 visualizing Black empowerment in popular media, which had not been present prior to the  
265 movement. Surrounded by images of Black people provided a new understanding of their race as  
266 "affirming," "empowering," and that felt like "home." Participants described the impact of  
267 musicians, activists, and "all of those things really kind of enhanced that, yes, we can do it just  
268 like everybody else and there's a feeling of self-worth" (Beth).

269 The surge in the celebration Black culture and appreciation helped to embrace African or  
270 Black characteristics that challenge of White norms. Donna explained,  
271 That was what the Black Power Movement influenced. People were trying to find the  
272 Black Power where Black is Beautiful. We're beautiful, we should shine that way. I think  
273 that is where most of the motivation came from, for people to stop trying to fit in to a  
274 White mode and to redefine ourselves... That style that 'we're going to wear our hair like

275           this. This is our way of expressing ourselves’ and saying ‘we’re proud, we’re Black and  
276           we’re proud’ that was part of it too.

277 Wanda agreed,

278           It was ok to be Black again... just be ourselves, and not try to be or emulate something  
279           that we had to compete with. It still had an underlining that you were beautiful. I mean,  
280           you were. But it was more among your own color than it was worrying about outside of  
281           your race.

282           The experiences shared by participants point to the popularization of Black culture and a  
283           challenge to dominant ideals as successful in increasing self-love among the African American  
284           community. Through their efforts, boundaries were created that did not follow traditional  
285           characteristics of White features being good, and Black bad, but instead transformed the  
286           separation to a positive Black self-image and negated the dominant portrayal of Black  
287           subjectivity. By maintaining an oppositional identity to dominant society the participants  
288           embraced their culture, their selves, and their appearance, which brought together a collective of  
289           individuals.

### 290 **Consciousness for Liberation**

291           Raising an individual’s consciousness serves the collective by understanding existing  
292           barriers, as well as defining the group’s struggle and resistance of the dominant. Participants  
293           discussed a raised awareness due to: 1) expanded understanding of African American history and  
294           social position within U.S. society; and 2) the changed imagery of Black women and its impact  
295           on their personal thinking and actions.

296           The participants described the movement as a time of heightened activity and Black  
297           Pride. One participant explained how she and her peers were becoming politically aligned with

298 the movement, “We were reading these books and thinking we were feminists and stuff. I read  
299 this book, Stokely Carmichael's book....called *Black Power*. So, yeah, we were enamored with  
300 all of these ideas” (Ruth). Part of the political awakening also came from learning about the  
301 historical plight of African Americans that led the participants to seek social transformation.  
302 Ellen began college as a history major and then added sociology; she explained, “I was going to  
303 work as a social worker. I was driven. The history classes between the time and ‘70s for a  
304 college student, they were very good.” She went on to explain that learning about African  
305 American history in college helped to frame her as an activist and inspired her quest for racial  
306 equality on campus.

307       Beth found that she recognized the historical implications and the impact of the  
308 movement,

309       I think all I really understood was that where we were in history, people had paid some  
310 price for us to get here. So, I appreciated that and knew that it didn’t just suddenly  
311 happen. That there were these opportunities that were being made, that instead of looking  
312 down upon being different, that we can celebrate being different. So, I understood that. I  
313 understood some of the historical things that had happened and that I knew that even  
314 though this was sort of a very, just a thing. Looks and all are not worth time...It’s just not  
315 the kind of thing that is important. I understood that this was still an outgrowth of the  
316 [movement] even though the political agenda was much more important. That it was okay  
317 for me to wear an afro and be affirmed for that. That these were political agendas with  
318 some very direct outcomes that people were laying down their lives for. So, this was a  
319 side benefit that I could celebrate it in this way.



320 Though appearance was not at the forefront of Beth's activist agenda, she knew that wearing an  
321 afro was a part of the challenge to racial equality and enjoyed the ability to participate in an  
322 everyday action that moved the cause forward.

323 Another element that the participants pointed to as making them think about their  
324 position as Black women was the imagery of Angela Davis and her afro. Ruth explained how  
325 Angela's look gained in popularity and acceptance,

326 When Angela Davis came out with this beautiful look that was ok. [It was like] oh, that is  
327 so cool... And we loved Angela Davis's look. We were all enamored with Angela  
328 Davis.... I thought it was cool looking. And I did buy into the Black is Beautiful at the  
329 time. I liked feeling like, ok, this is my nappy hair... And everybody would mistake us  
330 for Angela Davis. And at the time, I didn't think I looked anything like Angela Davis  
331 except for this big hair.

332 Like Ruth, other participants discussed a sense of excitement and fascination with Angela  
333 Davis, specifically during her highly publicized criminal charges and trial. Ellen described, "I  
334 identified with her from the time I saw the poster. And I identified with her as a more militant  
335 person." Davis' militancy became a symbol of the Black Power Movement and as Donna  
336 explains, "[people] were wearing that style as a way to say 'I'm Black, I'm beautiful, I'm not  
337 going to emulate the oppressor.'"

338 The image of Angela Davis, although shown negatively in news outlets of the time, came  
339 to visually symbolize a pure form of Black as beautiful while exuding activism. Ellen found that  
340 because of her on-campus activism she was seen as militant,

341           The White people at [my university] told me that I was an activist, told me I was militant.  
342           Whenever I would talk to the deans or talk about what I thought we needed as students, I  
343           was coming out of [a mindset] this is what other people get and so why can't we have it?  
344   Ellen's explanation of being perceived as militant was appearance related and she describes her  
345   internalization: "[We] kept it (hair) braided because we were militant. I don't think we were  
346   militant but that's what they started calling us." In this way, the use of visual resistance helped to  
347   facilitate the oppositional tool and the sense of a collective identity as a resistor.

348           Many elements informed the participants about the significance and shared goals of the  
349   movement, from reading texts and learning about African American history, exchanging ideas  
350   with others, and representation of Black women in the media. Social and political struggles of  
351   society and the Black community in general, were ever present and formative in their raised  
352   awareness. However, their increased consciousness was not only internal, it was also exhibited  
353   through their hair. The women's appearance practices were impacted by their learning and the  
354   varied imagery of Black women, specifically Angela Davis, which were then perceived by those  
355   they interacted with. Donna encapsulated this idea,

356           It was like that was what the Black Power Movement kind of influenced. People were  
357           trying to find the Black Power where Black is Beautiful. We're beautiful, we should shine  
358           that way. I think that is where most of the motivation came from, for people to stop trying  
359           to fit in to a White mode and to redefine ourselves.

360   The women and their peers' critical understandings helped to develop "a collective oppositional  
361   consciousness that channel[ed] women into a variety of actions geared toward personal, social,  
362   and political change" (Taylor & Whittier, 1992, p. 109). This was evident through personal

363 thoughts and changes to behavior, activism and appearance, which in turn were absorbed by the  
364 larger community.

### 365 **Negotiation: Affirmation and Professionalism**

366       Everyday interactions between individuals work to negotiate meanings. The negotiations  
367 establish dominant standards that are often reinforced by marginalized groups, cementing what is  
368 appropriate (Blumer, 1969; Goffman, 1959). Participants' membership in the collective followed  
369 forms of negotiating through altered ways of thinking and acting in challenging dominant  
370 representations. Freda explained,

371       Black women became to realize that you were just as pretty with an afro as if you do a  
372       press and curl or perm. The idea was now that you don't have to do anything if you don't  
373       want to. It was a personal choice... I think it had an impact from the standpoint that you  
374       realized it was okay to be Black or African American or light complexioned or have good  
375       hair. It all was okay. That era was, not only for me, but was a sense of coming into our  
376       own.

377 For Freda, wearing an afro was a source of strength and defiance, in that she was able to do as  
378 she pleased and feel affirmed. Cathy echoed,

379       I think I was impacted by the fact that there were some different choices that could be  
380       made. I was coming out of high school and going into college when that was happening. I  
381       benefited from what the new rules were. I think I benefited from viewing that I did not  
382       need to wear my hair straight.

383       The women were able to use opportunity and choice as a form of everyday resistance,  
384 which helped to make natural hair more accepted in larger society, while instantaneously  
385 benefitting the women who wore the styles because they had the ability. The range of styles

386 available for African American women was discussed by Beth, who did not “go natural”  
387 completely,

388 I didn’t wear my hair natural a lot because I kept doing this kind of back and forth thing.  
389 It wasn’t like a natural that was always ready to pick out, so it was sort of a process thing.  
390 I was never completely natural, so I created an afro from partly processed hair. It was not  
391 truly all natural in that way because I wasn’t really willing to completely commit. And, I  
392 think it was partly because I didn’t know. I liked my hair all these different ways, so I  
393 didn’t want to completely commit to natural because that would mean, because I didn’t  
394 know how to hot comb my hair, I would be just stuck with this natural and I didn’t want  
395 to be confined. So, instead I kind of created all these different styles, sort of knowing that  
396 I could sort of do it using other products or other mechanical features like rollers and  
397 things.

398 Beth’s back-and-forth styling choices exhibited her ability and freedom to either challenge or  
399 conform to hegemonic beauty standards.

400 The participants’ negotiation of their hair was impacted through their generational cohort.  
401 Being between the ages of 18 and 25 during the period of the movement, they experienced  
402 similar life stages. As they found themselves in new settings and roles, their natural hairstyles  
403 may have been the norm or an exception. Cathy explained how her environment and professional  
404 position redefined her hair,

405 It was what happened coming to a predominately White environment, especially in the  
406 Midwest. Probably in the south it would have been different.... I think it was trying to fit  
407 in. It wasn’t like there were a lot of you and you didn’t need anybody trying to explain  
408 what was going on with your hair.... When I went to work, I’m sure I went more with

409 pressed hair, probably because you were professional and I think in the workplace there  
410 was still some of that, they didn't want someone coming in looking a certain way.  
411 Cathy furthered that she did not want to look "out of place" and natural hair would be  
412 uncondusive to her work in predominantly White rural areas. On the other hand, Ruth, who  
413 worked as a flight attendant for a major airline explained, "There was no problem [wearing an  
414 afro]. All of this was so prevalent in the 70s that if they were going to hire Black people, they  
415 were going to have an afro, you know?" The contrast of Cathy and Ruth's quotes highlighted  
416 differences of positionality. Cathy avoided portraying resistance through her hair to uphold  
417 professional expectations based on an educational setting in the Midwest. Ruth, however,  
418 worked in the service industry and had contact with people all throughout the United States, and  
419 felt the afro had become more widely accepted and was a reality for African Americans.

420 Elements of the women's appearance as it related to the movement changed when they  
421 entered post-baccalaureate programs or professional positions. Wanda talked about the changes  
422 in her hairstyle as part of her overall professional look, "as we transition out of college into  
423 interviewing for grad school or the workforce, you can't just put a dress suit on, you have to  
424 dress from your toe to your hair." Donna added that "professionals did not go to that style  
425 because it was not in the general public's idea to be professional." The proper professional look  
426 that had been adopted by society was still heavily influenced by hegemonic standards, which  
427 impacted the women's appearance decisions. Freda explained getting her first professional job,

428 It was still during the time period that to get a job that paid well, there was just a certain  
429 look that you had to have. Black females really did have to have straight hair or a style  
430 that required that... I had short hair and it was curled. As they say, it was together... I  
431 had my appearance, dressed the way they wanted me to from the top of my head to the

432 bottom of my toes. I needed that job. I maintained that style and I knew that if I did not  
433 adhere to their standards, I wouldn't have a job.

434 Ellen offered the same sentiment about wanting to be taken seriously as a professional however,  
435 she would change her hair after she were hired, while others like Freda would forego natural  
436 styles altogether to be deemed acceptable and employable.

437 Personal transformations and expressive actions that the women participated in  
438 negotiated the meaning of Black beauty throughout their lives. The wearing of the afro countered  
439 negative symbols and redefined afros as a positive attribute of Black culture, while at the same  
440 time serving as self-affirmation. However, as they aged and went through different life stages  
441 and the movement progressed, their hair choices moved away from being a form of resistance.  
442 The participants' negotiations reflected their activism at different points in their lives and  
443 transformed to demonstrate alignment with the changed collectives' values as beginning  
444 professionals. They discussed their use of negotiation through hairstyles when it came to their  
445 environment, profession, and even their ability and flexibility to achieve certain styles.

#### 446 **Conclusions**

447 Collective identities surrounding the social movements of the 1960s and 1970s involved  
448 activism of individuals and groups fighting for understanding of diverse people and cultures  
449 (Taylor & Whittier, 1992). Specifically for African Americans, the power of collective identity  
450 allowed an alternative visual aesthetic that represented an affirmation of Black as beautiful. An  
451 embrace of African culture, natural hairstyles as an everyday form of resistance, challenged  
452 White hegemonic beauty standards (Mercer, 1991). However, as the movement progressed and  
453 individuals moved into different roles, life stages, and activism transitioned, hair also changed.

454           This study supports the formation of collective identity constructed through boundaries  
455 between Black and White beauty ideals; critical self- and societal evaluation; and acts of  
456 negotiation that shifted meanings and ideologies of the political climate they experienced. The  
457 African American women's experiences with wearing natural hairstyles during the 1960s and  
458 1970s Civil Rights and Black Pride/Power Movements represent that time period, but on the  
459 other hand, as Buckland (2000) points out fashion is not so easily compartmentalized into strict  
460 start and end dates. The Afrocentric hairstyles were appropriate for the heightened moment of  
461 the movement or roles and identities they held, however, once they shifted in their life stages,  
462 hair returned to more hegemonic styles. This study examined the impact of appearance in the  
463 formation of collective identity within a movement as well as expanded on the experiences of  
464 shifting hair to fit professional roles and societal expectation of the time.

465           The research explored seven women's experiences who were highly-educated and located  
466 within the same Mid-Western region. The women were purposely recruited for their specific age  
467 range, which was useful in the study, but limited the participant's experiences. Variation of  
468 participants from other backgrounds (i.e., socioeconomic status, education level, age) as well as  
469 different geographic areas may have presented other emergent themes to the data.

470           Just as in the 1960s and 1970s, hair continues to be a strong cultural component in the  
471 African American community. The wearing of natural hairstyles in current times has changed in  
472 definition and style, but carries forward challenging ideas of power, beauty, and human rights.  
473 Afrocentric hairstyles worn during the Civil Rights Movement have been resurrected by  
474 individuals active in new movements, such as Black Lives Matter. The popularity and  
475 symbolism surrounding natural hairstyles in the past now offers African American women the  
476 option to explore a variety of hairstyles with some being politically motivated and others based

477 solely on aesthetics. Although the initial natural movement lessened over time, it created a space  
478 where a collective identity could thrive and act through a visible representation that challenged  
479 dominant society for racial equality. The strongly assumed cultural implications present a  
480 foundation for natural hair worn by African American women today. Future research could  
481 compare the reasoning behind and meaning of natural hair worn today with women of different  
482 generational cohorts.

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